



Who are we?

Established in 1983, privately-held Pacific Market International (PMI) designs, manufactures and markets innovative food and beverage solutions designed for busy lifestyles. Our brands in the marketplace are Stanley, Aladdin, Migo, and Slant Collections. PMI is headquartered in Downtown Seattle. We also have offices around the world in Shanghai & Shenzhen, China; Rio de Janeiro & Manaus, Brazil; Manila, Philippines; Amsterdam, The Netherlands; and San Francisco & Bentonville, USA. More information can be found at www.pmi-worldwide.com. Thanks for checking out our full-time Program Manager role.

Position Overview – San Francisco Office

As the Program Manager you will own and drive key sales opportunities from beginning to delivery with an emphasis on reducing margin erosion. You will work efficiently with cross-functional teams, including but not limited to: Sales, Sales Support, Product Management, Logistics, Business Management, and Factory Production. You are goal-oriented, able to manage multiple programs at once, and possess the ability to think critically to solve complex problems.

You'll:

- Manage programs from inception to order delivery
- Communicate timelines and deliverables to relevant teams
- Confidently own and manage high-revenue programs as well as make decisions with respect to profit margin and risk mitigation
- Clearly document and track program milestones
- Present opportunities to VP & Senior-level Management through data and analysis
- Establish strong partnerships with other team members from various departments
- Analyze and summarize programs after completion, deliver a post mortem to team

As the Program Manager we ask that you bring:

- Excellent written and oral communication skills; ability to communicate effectively and project a professional image when giving and taking information in writing, in person and over the phone.
- Solid word processing and spreadsheet skills with knowledge of Microsoft Word and Excel.
- Good personal skills with the ability to effectively work with individuals and groups at all organization levels; ability to work independently and as part of a team.
- Ability to take initiative and prioritize tasks; good time-management, organizational, problem-prevention and problem-solving skills.
- Ability to work accurately with close attention to detail.
- Ability to maintain confidentiality of sensitive information.
- 4 year college degree or 8 years of experience in similar position/industry
- Background in sales, sales support and or production/project management within the consumer goods industry
- Knowledge in Oracle applications, including Sales Cloud, Agile, EBS and Demantra is preferred

Comprehensive compensation and benefits package including 401(k) plan.

Help us build our success story today. Please apply by contacting PMI at: amy@howardcreativeconsulting.com

aladdin STANLEY miGo SLANT

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